MODERN
WORKPLACE
MICROSOFT 2015

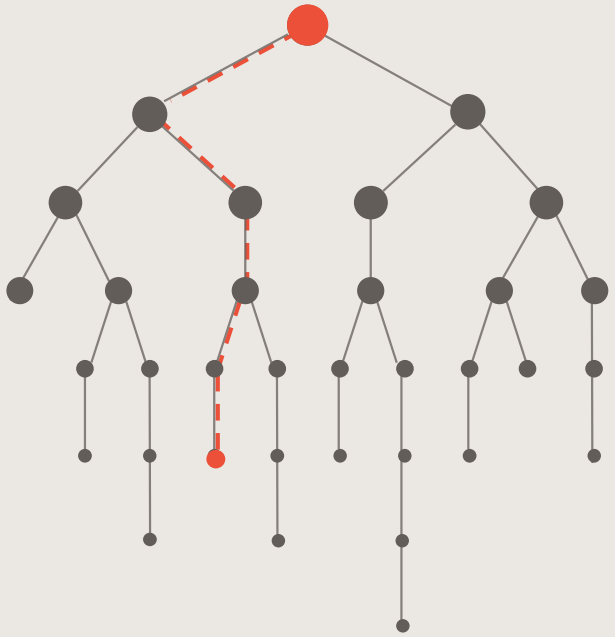
THE WORLD HAS CHANGED

OF THE FORTUNE 500
IN 1955…

89%

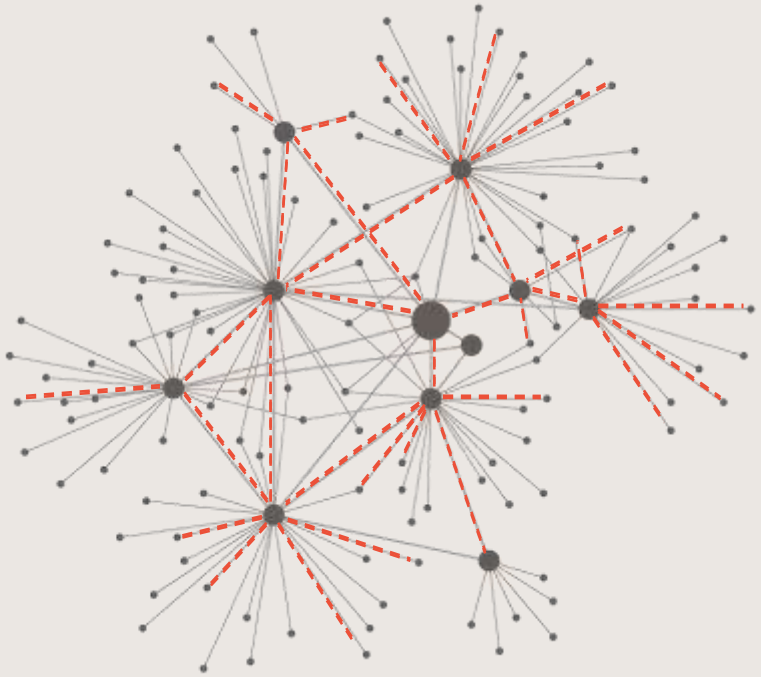
ARE GONE

THE WORLD IS NOW A
GIANT NETWORK



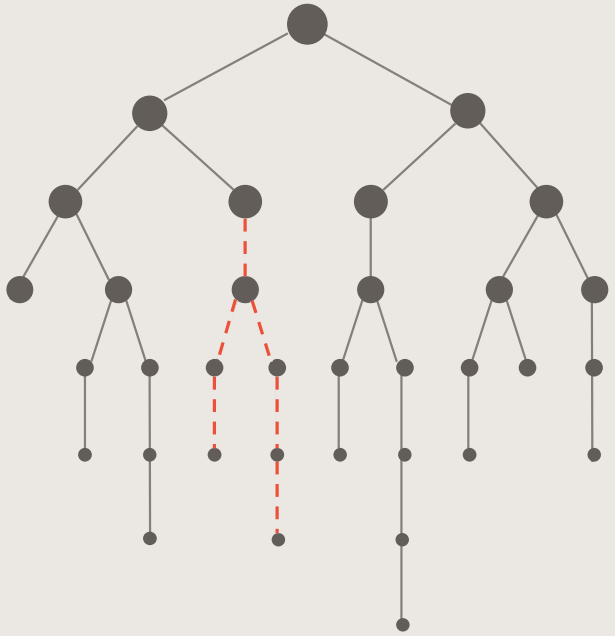
TRADITIONAL HIERARCHIES

INFORMATION MOVES SLOWLY
COMMAND AND CONTROL



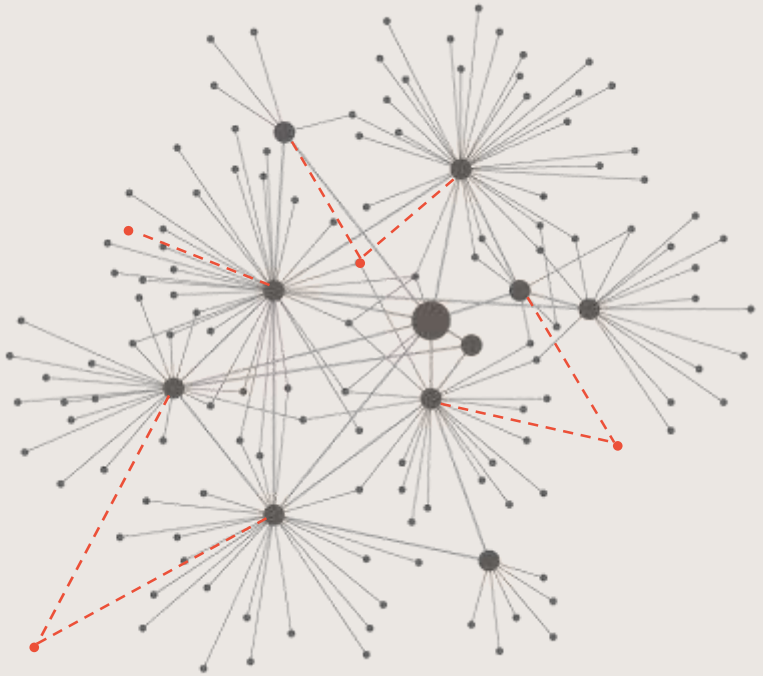
RESPONSIVE NETWORKS

INFORMATION TRAVELS FAST
LEARN AND ADAPT



TRADITIONAL HIERARCHIES

FIXED WORKFORCES
SILOED TEAMS



RESPONSIVE NETWORKS

LEVERAGE THE ON-DEMAND GLOBAL TALENT POOL

THE MODERN STUDENT

Always mobile, always moving

Collaborate early, often, and always

Grown up on social networks

60%

OF DESKS ARE VACANT

If you can work from anywhere, what is the role of the modern workplace?

6x

COWORKING SPACES

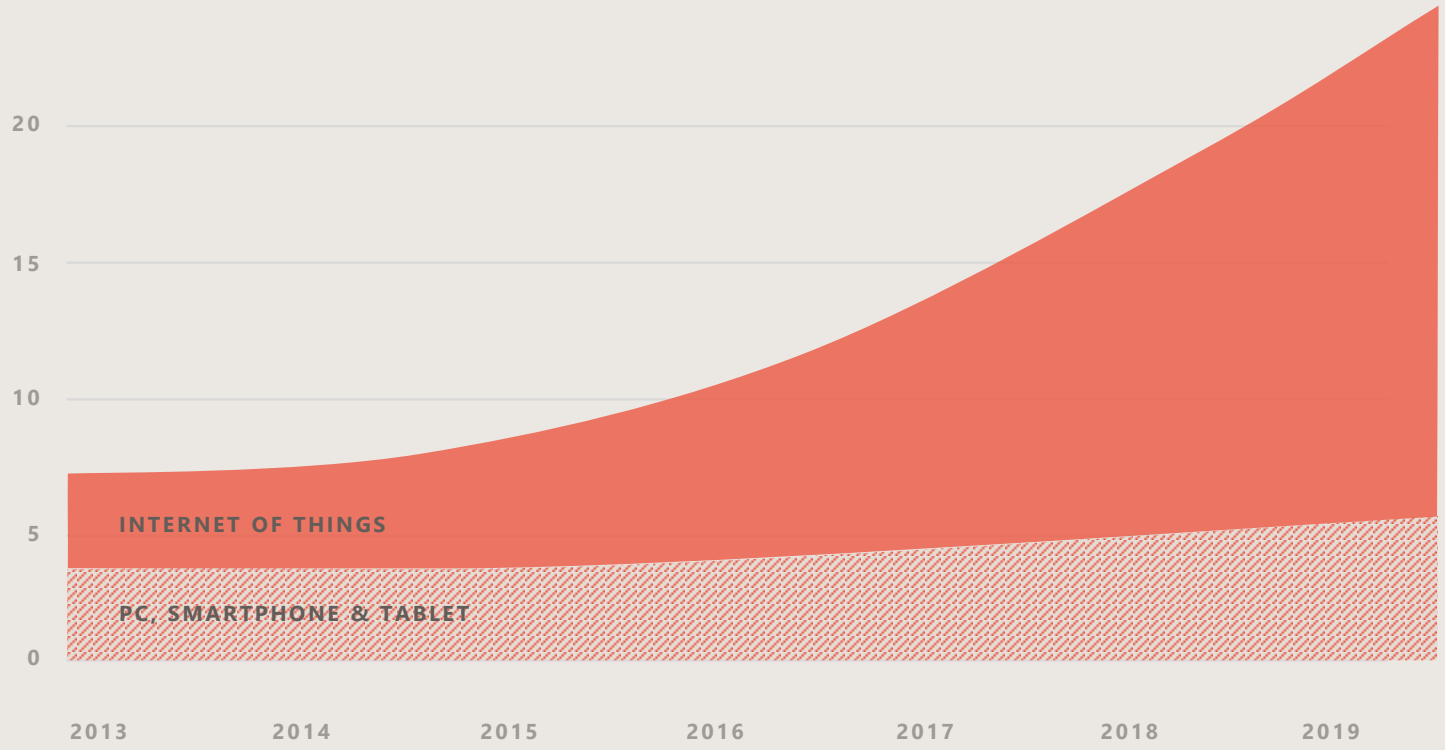
People value communities of innovation that provide access to knowledge and accelerate their learning

MODERN COLLABORATION

MODERN MEETINGS

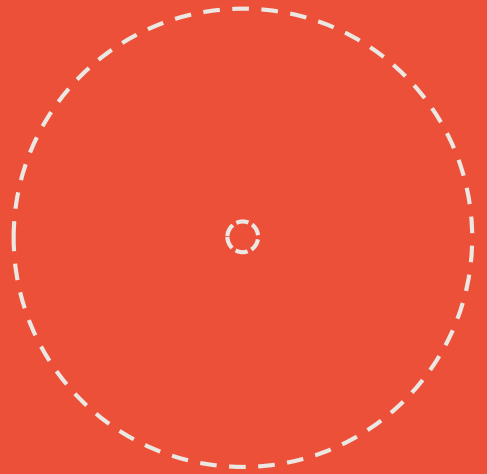
MODERN CONTENT
CREATION

MODERN MOBILITY



GROWTH OF CONNECTED DEVICES

1=1 BILLION UNITS



44
2020

ZETTABYTES OF DATA

1 ZETTABYTE = 1 B TERABYTES

WHAT IS SCARCE
IN ALL OF THIS ABUNDANCE
IS HUMAN ATTENTION

SATYA NADELLA

Energy use report
There's heavy traffic.
Better head out soon.
1251 Unread emails
104 Tweets
12 Meetings
Needs water
Locks secure
9,501 steps
68
INFINITE DATA, APPS AND DEVICES — FINITE TIME

Travelling > 40% of the year

> 25MB streamed back to pit each lap

> 1BN data points/car every race

MODERN WORKPLACE

PERSONALIZED INSIGHT

!
MORE FREEDOM
MORE SECURITY RISKS

MODERN WORKPLACE

PEOPLE CENTRIC COMPLIANCE

ALWAYS EVOLVING

HYBRID AND ON-PREMISES RELEASE CADENCE UNCHANGED

Approximately 3 year cycle

New features and value at major updates

Interim Service Packs

Next release targeted for H2 2015

CLOUD UPDATES ON A REGULAR, ROLLING BASIS

Monthly updates

Deliver new features and value

Minimize upgrade projects

IT Controls and insight using First Release

Accelerate adoption via Success Center

ALWAYS EVOLVING

- UNIVERSAL APPS FOR WINDOWS
- SKYPE CONNECTIVITY
- MODERN APPS FOR ANDROID
- UNLIMITED ONEDRIVE w/OFFICE 365
- OFFICE FOR MAC
- EXPANDED DLP
- INTUNE UPDATES
- ENCRYPTION AT REST
- DELVE AND OFFICE GRAPH
- OFFICE 365 VIDEO

UP NEXT IN 2015

2015 H1

Office for Mac v.next Preview
Office 2016 Preview
Office Sway for consumers
Office 365 DLP & security enhancements
Office Graph extensibility
Skype for Business

2015 H2

Office universal apps for Windows 10
Office 2016 release
Exchange Server v.next release
SharePoint Server v.next preview
OneDrive for Business sync v.next
Office for Mac

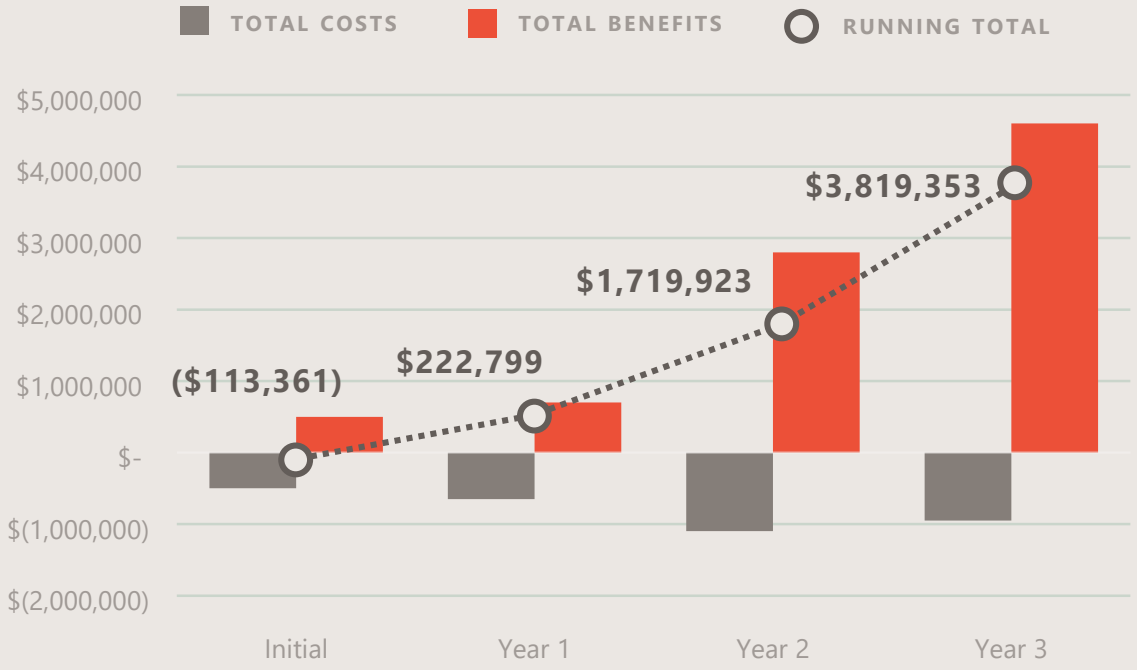
SUMMARY OF TEI

MICROSOFT OFFICE 365

$5.6M

IN NET PRESENT VALUE OVER THREE YEARS

For a composite 6,000 seat organization based on surveys and interviews of actual Office 365 customers by Forrester Consulting.



163%
three-year, risk-adjusted ROI

468%
Internal Rate of Return

$1,348
three-year, risk-adjusted NPV/user

7 months
for Office 365 payback

THANK YOU.