Where are You?

ITAM

IT

Governance

Licensing

Security

Finance

Procurement
Customer Story

- 30,000 Seat Global Organization
- 30 Separate IT Organisations
- Decentralised Procurement
Customer Story

ITAM Practice

IT Department

The Desktop Refresh Project

Better ROI

Customer Satisfaction

Security
The What

Data

101010101010
010101010101
10101010
0101
01
10

Business Intelligence
Why is this so difficult?

Wrong Insights

Business Intelligence

Missing Data

Unused Data
Various Data Sources

- Tech/Digital
- Business
- External
- People

Data Warehouse
Cross check?
The How

Data + Context = Business Intelligence
The cost of doing nothing?

- Security
- Efficiencies
- Compliance
- Financial
Customer Story

Over 4 Years Old

<table>
<thead>
<tr>
<th>Repair Costs</th>
<th>200% Higher</th>
</tr>
</thead>
<tbody>
<tr>
<td>Maintenance Costs</td>
<td>$515 Higher</td>
</tr>
</tbody>
</table>

Total Additional Cost Customer: $1,894,685
Data Insights Examples

ITAM

Data Insights

IT Asset Management by SHI

Dashboard Help

Contact Us

Report Issue
Data Insights Examples – SQL End of Life
Closing Thoughts

IT Manager

I want to make sure the lights stay on.

Business Manager

I want dynamic + agile insights to make the right business decisions.
Thank you and Questions

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