

# Frankenstein SAM – taming the telcos!

Facilitated by Livingstone Technologies



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  - 15 years ITAM & SAM experience



A woman with curly brown hair and black-rimmed glasses is smiling slightly. She is wearing a bright yellow V-neck sweater. She is standing in a room with a window in the background showing a blurred outdoor scene. To her right, there is a dark wooden railing. A dark teal semi-transparent box is overlaid on the left side of the image, containing white text.

# The creation of a monster

A young woman with brown hair pulled back, wearing a light pink top, is smiling warmly at the camera. She is in a meeting room with other people blurred in the background. A dark teal rectangular box is overlaid on the left side of the image, containing the text "Bridging the divide" in white.

Bridging the divide

A young man with short brown hair, a beard, and black-rimmed glasses is smiling warmly at the camera. He is wearing a light blue button-down shirt. The background is a blurred office environment with other people working at desks. A dark teal semi-transparent box is overlaid on the left side of the image, containing the text "Building the team" in white.

Building the team

A photograph of a man with short dark hair and glasses, wearing a dark denim jacket over a light green t-shirt. He is smiling and has his arms crossed. The background is a bright, modern office space with blurred figures of other people and office furniture.

# Tools plus Services: A partnership

A woman with curly brown hair and black-rimmed glasses is smiling slightly. She is wearing a bright yellow V-neck sweater. The background is a blurred office environment with a window and a wooden door frame on the right. A dark teal semi-transparent box is overlaid on the left side of the image, containing white text.

## Aligning to Business Priorities

A young woman with brown hair pulled back, wearing a light pink top, is smiling warmly at the camera. She is in a meeting room with other people blurred in the background. A dark teal rectangular box is overlaid on the left side of the image, containing the text "Lessons learned" in white.

Lessons learned



A young man with short brown hair, a beard, and black-rimmed glasses is smiling warmly at the camera. He is wearing a light blue button-down shirt. The background is a blurred office environment with other people working at desks. A dark teal semi-transparent box is overlaid on the left side of the image, containing the text "Building the team" in white.

Building the team

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# Building the partnership with Livingstone

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# Questions from the floor

# Thank You

## Livingstone: The go-to team for SAM

Livingstone is trusted by large and complex organizations around the world to reduce their software licensing costs and risks.

If you wish to know more:

[www.livingstone-tech.com](http://www.livingstone-tech.com)

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