## BCS CONSIGroup accounts 2017/8 year - 01sep17 to 31aug18

I MEETINGS	Number of meetings Approx Total attendees	Budget 9 340	2017/8 3 80	2016/7 6 120	2015/6 5 140
INCOME	Booking Fees	£3,600	£ 896	£ 835	£1,795
EXPENDITURE					
	Travel/Subsistence (Other)	£1,350	£ 331	£ 446	£ 381
	Stationery	£ 0		£ 28	
	Speakers expenses	£ 0	£ 0		£
	Catering	£1,800	£ 651	£ 874	£ 213
	Publicity & Materials	£ 900	£ 0	£ 200	
	Other Costs – general	£ 0	£ 27	£ 48	£ 780
	MG Roll-Over	£			
	TOTAL	£4,950	£1,009	£1,596	£1,374
	SUBSIDY	£1,350	£113	£ 761	- £ 421

The £1,274 roll over from June 2016 special event has expired. Apart from that, we have claimed a subsidy towards overheads of £1,237 less than we could, partly due to good housekeeping, but mainly through holding fewer meetings. Average attendances appear to be below 2015/16 levels although I have not been able to establish all the figures.

I propose that, for 2018/9 at Southampton Street, we continue to charge members (inc partner groups) at £10+VAT. Non-members £15+VAT and students £5+VAT. This has been shown to reduce the number of truancies!

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I am pleased to report that HQ have improved the format of monthly accounts although there are still some anomalies with at least 3 catering items, possibly more than £200 posted elsewhere. I have analysed catering as follows:

Date	Title	Bookings	Income	Catering
14-Nov-17	AGM & How can SMEs win more business from the public sector procurement spend of £200 blln per year	38	£220	£359
26-Apr-18	The Art of Selling Consultancy Services	36	£340	£ 27
05-Jun-18	Brexit Insights and Political Risk	30	£336	£264

Income is reported to me in the month it is collected, which is not necessarily the same as the meeting.

Bookings are now done through Eventbrite and I now receive weekly reports on the number of bookings and income related to each event. This assists with planning the catering.

Labels are now sent electronically from Swindon to London about 24 hours before the event. I would appreciate a regular volunteer to steward and register delegates as they arrive. This will also help with keeping better statistics.

Colin Pearson (Hon Treasurer)

Tel: +44(0)7956 239801 on the day

02.x.18