

PM as a Career - Q&A			
Last Name	First Name	Webinar Question 1	Webinar Response 1
Akande	Folusade	Which is more relevant now? PMP or Prince2 on a global scale	As ever in project management, that depends! Typically large internationals, especially US based will favour PMI but local market conditions may impact this.
Alsomali	Ebtessam	In terms of the AI technologies is there any impact for such technologies on project mangment?	At this moment in time we are not seeing anything that registers with a high market recognition but I would be amazed if some people out there are not working on AI initiatives to support the PM function.
Clegg	David	I think you hit the nail on the head: passion. how badly do you want this job?	
Garrido	Andreina	Do PM normally start being a Junior PM or straight to PM?	Legally in this conuntry we cannot call them 'junior' due to age legislation act. We have to call them 'assistants'. You start as a right hand person role and progress through to Project Management. Always easier to get into PM role in an organisation that you know. Example of NHS; you work in that environment and they must have so many projects. Suggest that you go and hunt out those roles.
Ghanbarian	Avazeh	Is it necessary to have a PM certificate? if yes, which one would you recommend?	As ever in project management, that depends! Typically local market conditions may impact this oe even recruiters, for example PRINCE2 has for many years been a defacto PM standard in the UK even though many organisations don't use it or are PINO (Prince In Name Only). For many hirers the key is a mix of certification and experience to show knowledge and capability which hopefully combines with adaptability to make you a good prospective hire.
Ghanbarian	Avazeh	Are most PMs working via contracts? or are there more permanent roles?	In UK there are typically more permanent than contract (contingent) workers in PM with contractors offering the employers the ability to flex their workforce as demand requires
Ghanbarian	Avazeh	If you were to find a PM for a project, what skills, characteristics, etc is more important for you?	Key competencies for me are Adaptability; Commercial Awareness; Communication skills; Concern for accuracy; Decision Making; Influencing; Leadership; Organizational Awareness; Planning and Organizing; Proactive / Initiative; Relationship Management; Team Working; Technical Competencies. You can see how these apply to various PM roles in the 2012 Project Management Benchmark Report <a href="https://www.arraspeople.co.uk/the-project-management-benchmark-report-from-arras-people/pmbr-archive/">https://www.arraspeople.co.uk/the-project-management-benchmark-report-from-arras-people/pmbr-archive/</a>
Ghanbarian	Avazeh	How do you interview a PM?	Elevator pitch: Tell me about yourself. Be sure about what you have to offer. You have a minute to sell yourself in a pitch. You have to be ready for the questions and go straight in there; "I identified this particular problem ... and this is what I can do to solve...". Same technique for interview STAR Situation, Task, Action, Result technique.

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Johnson	Kristie	Will these slides be sent to participants?	Yes. The slides and the link to the recording will be shared following the event.
Jones	Mark	I currently work in online marketing as Head of Search Engine optimisation. I'm looking to move into Project Management as a career change. I have passed my Prince2 foundation qualification. I'm keen to learn more about how to get into project management.	Understand yourself. Competency framework is a good place to start. You have probably been doing that already and have some of the skills that are needed. It will get you thinking, that is what I was doing but I didn't call it that. The second thing is that you then start to speak in that common language. You also would immerse yourself in PM by reading about it.
Jones	Mark	Have you noticed a decline in entry level project management vacancies due to the lockdown.	Yes and no! As an agency we do not get a high number of entry level opportunities as organisations on the whole fill these by other routes such as interna promotion. The lockdown has though had a negative impact on hiring activity.
Kwetey	Dede	Great session John and Lindsay. What are your LinkedIn connections please?	<a href="https://www.linkedin.com/in/pmolindsay/">https://www.linkedin.com/in/pmolindsay/</a>
Martinez	Monica	If you have already working in several projects in Agile and V-Model methodologies as Test analyst/Test Manager is only the case that you need to get Prince2 Certification and can apply for PM jobs? or what do you suggest? thanks for your help in advance	For many hirers the key is a mix of certification and experience to show knowledge and capability which hopefully combines with adaptability to make you a good prospective hire. PRINCE2 does not guarentee any job, you need to have something relevant to what the hirer is looking for PM and/or domain.
McCoy	Claire	What advice do you have for someone who is practicing project management in the U.S. but wants to move and start work as a PM in the U.K. in the next few years? How can you best set yourself up for a global career in Project Management?	It is not possible to offer specific advice without some knowledge of your skills & experience. My primary advice whether you are looking locally or internationally is to research the market in which you wish to operate. You need to understand what the market looks for, what you have to offer and then work to fill the identified gaps.
McIntyre	Guy	If moving industry as an Operations Manager, would you recommend moving into Operations at another company as a stepping stone to project managing formally, or getting into a PMO?	It is not possible to offer specific advice without some knowledge of your skills & experience. My primary advice is to research the market in which you wish to operate. You need to understand what the market looks for, what you have to offer and then work to fill the identified gaps.