

# Austerity and Software Licensing

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# UK Public Sector

3 key facts about the UK Public sector:

- Employs 5 million+ people;
- Spends £11bn annually on IT Services, and
- Spends a significant amount on software.

Since 2010 Austerity policies have been in place

- Austerity: “difficult economic conditions created by government measures to reduce public expenditure”

**Austerity necessitated a change to the management and acquisition of software assets**

# Our Perspective

- Increased Scrutiny
- Co-ordination
- Governance
- Central Expertise
- Central Data

# Outcomes

- Significant cost savings across government
- Strategic improvements
- Improved Data Quality

# Relevance

- **Cost focus continues to affect all buyers of software**
- **Industry is changing and yet it is still hard to save money**
- **Private Sector can leverage Public Sector successes**

**End**