

### **Small Supplier of the Year**

Awarded to recognise excellence in the provision of IT systems by a small supplier (the organisation must make less than £50 million in revenue each year). The winner will be a supplier of hardware, software and / or IT services that has achieved significant business success in the past 12 months and can demonstrate high levels of customer satisfaction and business benefits from the users of its products and services.

### **Development Team of the Year**

Awarded to the team or department that best demonstrates how its work has helped achieve or exceed objectives and contribute to the overall competitiveness and/or success of the organisation during the previous 12 months. The winning entry will show how important the development team is to the business, and what steps it took to accomplish its goals.

### **VAR of the Year**

Awarded to recognise excellence in the provision of IT systems by a VAR, the winner will be a supplier of hardware, software and / or IT services that has achieved significant business success in the past 12 months and can demonstrate high levels of customer satisfaction and business benefits from the users of its products and services.

This category is open to all VARs / MSPs / Integrators that feel they have done a particularly outstanding job over the past 12 months. Any IT supplier, regardless of size, specialisation or focus is eligible to enter this award. You need to demonstrate a strong focus on innovation and customer satisfaction and showcase what achievements from the last twelve months have made your business stand out from the competition.

### **Enterprise Data / Analytics Project of the Year**

Awarded to a public or private sector entrant for the most outstanding IT project related to the management and use of data and in particular to the associated analytical capabilities to deliver real value in terms of organisational performance.

### **Artificial Intelligence (AI) / Machine Learning (ML) Project of the Year**

Awarded to a public or private sector entrant for the most outstanding IT project utilising Artificial Intelligence and / or Machine Learning. This could be a chatbot, a marketing automation tool, an image analysis assistant, or any other related project. The winning entry will demonstrate the business value of the project, and why AI / ML was necessary over other options.

### **Blockchain Innovation of the Year**

Awarded to a public or private sector entrant for the most outstanding use of blockchain or other peer-to-peer technologies. This could be to authenticate, secure or distribute transactions, automate agreements or contracts, secure access to services, or other innovative uses. The winning entry will demonstrate the business value gained, and why the chosen technology was selected over other options.